

FLORIDA GATORS



SHANNON WELLS

WHY HIRE SHANNON WELLS?

1.

TOP RECRUITER IN THE COUNTRY

- 16 years of experience building relationships with top high school and club coaches across the country
- Two top 5 recruiting classes in the country at University of Florida, including the #1 recruit in the country in the 2018 class
- Best recruiting class in the history of the program at the University of Mississippi
- It is important to me that I have a relationship with my athletes for longer than the 4 years they are an athlete for me. I work to get to know their family, their friends, their coaches throughout the recruiting process and this relationship continues long after the wedding invites and birth announcements we receive after they get their degree

2.

PROVEN WINNER

- Part of over 130 total wins at Florida (82%), 92 total SEC wins (88%)
- Two Sweet 16 appearances, two Elite 8 Appearances, and a National Championship Runner-Up
- Three SEC Championships, NCAA Division II GLVC Championship, Big South Regular Season Championship, Seven NCAA Tournament Appearances
- Won 71% of matches as a Hall of Fame athlete at University of Southern Indiana, including program's first GLVC Conference Championship and NCAA tournament appearance

3.

TACTICAL AND TECHNICAL SKILLS

- Experience in coaching and training on the offensive and defensive side of the ball
- Experience in coaching and training every position on the court
- Strength of optimizing a tactical system that highlights the talents of our personnel
- Ability to tailor game plans that exploits weaknesses of our opponent
- Ability to create individual development plans to show growth each year
- Empower student-athletes to understand the systems and technique of how to be an elite level volleyball player

4.

CHARACTER --> PROCESS --> RESULTS

- Committed to developing the character of each individual athlete
- Guide athletes to develop both performance and relationship skills-not only getting better people, but better athletes as well

5.

PERSONAL DEVELOPMENT

- Committed to self-evaluation of strengths and weaknesses each year
- Committed to attending variety of professional and personal development programs
- Updated with the evolution of the game of volleyball
- Understanding of generational differences and best strategies to communicate and motivate

PLAYER RELATIONSHIPS



"Shannon has meant so much to me, initially as a player and now as a peer in the coaching community. As a player, I was always amazed at how caring and compassionate Shannon was. She was concerned about us not only as athletes, but as future leaders of companies, our country and even the world. Her ability to take into consideration what was best for you as a person and for the team, articulate those thoughts and come to a conclusion about how to address each and every situation, seemed magical at times. As a peer now, as I have stepped into the coaching world, she has been so helpful in her honest opinions, great advice and our countless "real" conversations. Shannon is the whole package when looking for a coach who understands today's student-athlete and their varying needs."

- Caroline 'CK' Knop
Florida Gator 2016-2017
Assistant Volleyball Coach
College of Charleston



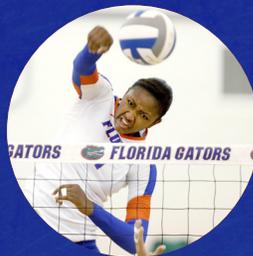
"Playing for Shannon was one of the greatest gifts I have had as a player. During my four years at Florida it never once felt like it was her job to coach. Shannon was / is living out her passion and the energy she brings to work with her every day was contagious. I couldn't help but want to get better. I could feel that Shannon was invested in my improvement as a person as much as my journey as a player; for that reason our teams rapport grew stronger each year. Throughout my time at UF, her office was a bubble of hope where you could laugh, cry and grow. After leaving, I realized it is such a rare quality to have someone put their work on hold to make me feel heard. I became so much stronger because of those conversations. In a world where people find every reason you could fail, Shannon always reminded me of the underlying possibility. Every day she is an example of hard work, commitment and believing in the people around you. Thank you, Shannon."

- Carli Snyder
Florida Gator 2014-2017
Professional Volleyball Player, France



"Coach Shannon is the definition of a selfless leader. She is incessantly looking for ways to improve her players and the overall program. Shannon is a problem solver by nature and is focused on both her personal growth, as well as the growth of her players. Her commitment to developing and training each player on the mental side of the game is unparalleled. Shannon's passion for the game, love for coaching, and her work ethic are all unmatched. She is always willing to go above and beyond to make her players the best that they can be."

- Shainah Joseph
Florida Gator 2013-2017
Professional Volleyball Player
Canadian National Team



"When I think about Shannon, the first thing that comes to mind is how much she cares. As a player you want to feel valued more than just a person in a numbered jersey. You want someone to recognize that your life doesn't revolve around your sport. Shannon made me feel that way by getting to know me as a person. She learned my likes and dislikes and pushed me to be a better person on and off the court. Shannon is caring, compassionate, and driven. Whether it be asking for advice or needing a place to stay after graduation, she has never hesitated to help me in any way that she could."

- Rhamat Alhassan
Florida Gator 2014-2017
Professional Volleyball Player, Italy
USA National Team Member

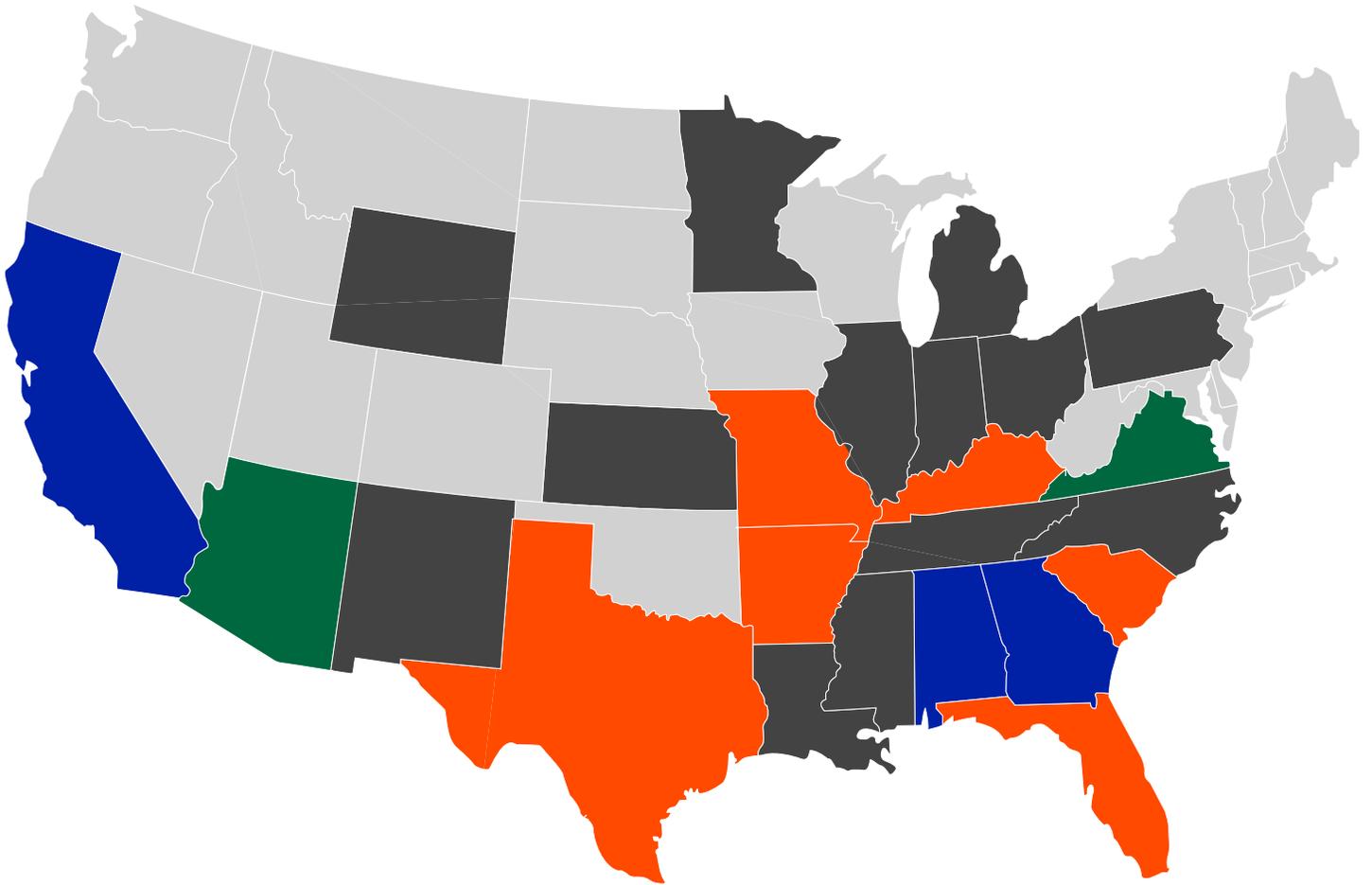


"Shannon is the kind of coach that lights a fire inside of you. She makes you want to work hard for not only yourself, but even more so for her. Letting her down isn't an option. She's the kind of coach every successful program needs. She's the leader's go-to, her right hand woman. She has the type of passion you don't just see or hear about; you can feel it every single time you walk into the gym - practice or match, it's undeniable... and that's just on the court. Off the court, she's dedicated to developing her players as people while holding them accountable in every aspect of life. She is the coach everyone feels comfortable with. She has a true gift that allows her to develop relationships with her players that go beyond the sport of volleyball. She invests her time and energy in building lifelong friendships while maintaining the perfect level of professionalism. I can honestly say, I wouldn't be where I am today without Shannon's guidance, patience, coaching, and motivation throughout my collegiate career."

- Amanda Philpot
Ole Miss Rebel 2010-2013



RECRUITING TIES



- Signed Athletes ●
- 100TH - 50TH Ranked Recruit ●
- 49TH - 25TH Ranked Recruit ●
- 24TH - 1ST Ranked Recruit ●

*Ranked recruits according to PrepVolleyball.com

RECRUITING PHILOSOPHY

1. Finding the Right Fit

Our staff will do an evaluation each year to determine the exact fit we need for each individual in the recruiting class. This athlete will have above the line behavior in each of the following categories:

- Athleticism
- Physicality
- Volleyball IQ
- Diversity
- Growth Mindset
- Exceptional Relationship Skills
- Winners/Leaders

2. Outside-the-Box Recruiting

In order to get the top recruits in the country, we will use recruiting strategies that are unique to our program and our sport.

- Creative Communication
- Understanding the Brand
- Cultivating the Influencers
- More than a 4 Year Relationship



COACHING PHILOSOPHY

HOLD THE ROPE

*The rope is our **foundation**:*
technical, tactical, physical,
social and mental skills.

*The rope is our **purpose**:*
where are we going and
how do we get there.

*The rope is our **core**:*
who are you, why are you here,
and who do you do it for. It is held
by everyone associated within the
program: student-athletes, coaching
staff, sports performance team,
managers, support staff, and fans.
The rope keeps everyone moving
in the right direction. Our rope builds
trust and confidence.

If at any time a piece of the rope gets
frayed or gets cut, we instantly become
weaker. In the toughest of moments, the
most elite teams always hold the rope.

We will compete in everything we do. This will be a trained standard in our program.

Develop volleyball players who understand our techniques and tactics at a level that allows our staff to facilitate their development.

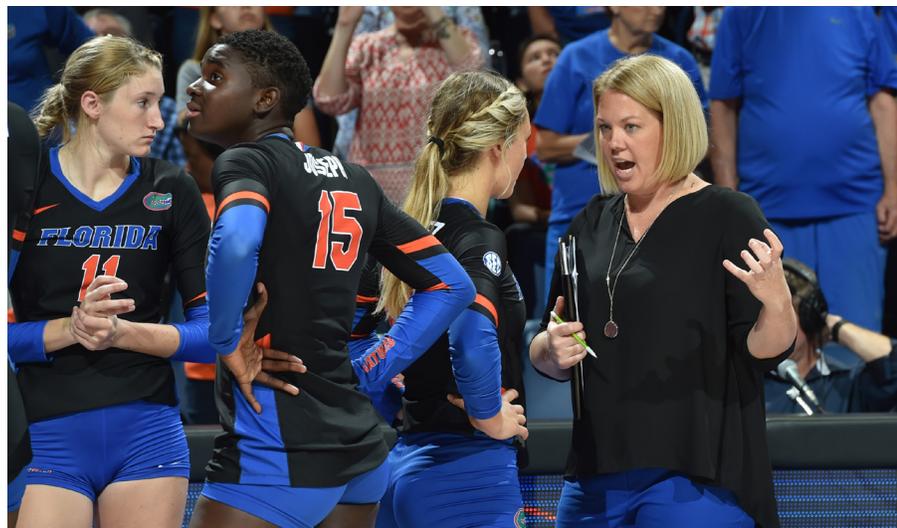
Think Like a Champion: Understand our thoughts control our emotions, our emotions control our physiology, and our physiology influences our results.

Commitment to an organized process-driven gym.

Establish and hold players accountable to defined and clearly communicated standards and expectations.

Foster lifelong relationships with athletes.

Understand the involvement and clear & constant communication from our sports performance team helps our team maximize their potential.



COACHING PHILOSOPHY

MISSION STATEMENT

I will empower my student-athletes to have a voice, be accepting of all people, be driven to reach their own goals, and graduate as strong, independent women.

MY COACHING STYLE

High-energized motivator
Clear and consistent communicator
Preparer + Planner
Whole Player/Person Development
Relationship-builder

HIRING PHILOSOPHY

High-level character and integrity
Energized, positive, and proactive
Strong work ethic
Self-Aware
Invested

****ASK ME ABOUT THIS PHOTO**



REFERENCES



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